

Message Text

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PAGE 01 PARIS 30384 140403Z
ACTION ABF-01

INFO OCT-01 EUR-12 ISO-00 A-01 EB-08 /023 W
-----000077 140408Z /62

P R 140158Z SEP 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC PRIORITY 7324
INFO AMCONSUL FRANKFURT
AMEMBASSY BRUSSELS
AMEMBASSY ROME

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FRANKFURT FOR J. EDER, DIRECTOR, EUROPEAN BRANCH, USGAO

E.O. 11652: N/A
TAGS: AGAO, FR
SUBJECT: GAO STUDY OF INTERNATIONAL URBAN RAILCAR MARKET

REF: (A) PARIS 30047; (B) TELCON HEILEMAN/GREYARD

1. MELLE RIGAL OF TESSIER'S OFFICE AT THE DREE
CONTACTED US ON SEPT. 12 TO INFORM US OF THE RESULTS OF
THE MEETING MENTIONED IN REFTEL. IT WAS DECIDED THAT
IT WOULD BE APPROPRIATE FOR REPRESENTATIVES OF THE GAO
TO MEET WITH FRANCO BELGE, THE ONLY FIRM WITH A CURRENT
CONTACT IN THE U.S., BUT NO OTHERS.

2. CONSEQUENTLY WE HAVE ARRANGED THE FOLLOWING
SCHEDULE:

- SEPT. 14 - 9:30 A.M. - BRIEFING AT U.S. EMBASSY
- 11:00 - DREE - MR. TESSIER, MR.
TORCHMAN, MELLE RIGAL
- SEPT. 15 - 10:00 - FRANCO BELGE - MR. MARRET

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PAGE 02 PARIS 30384 140403Z

(PLEASE NOTE CHANGE IN TIMING OF THE DREE APPOINTMENT.)
MS. HEILEMAN OF THE EMBASSY WILL ACCOMPANY THE GAO
ON THESE APPOINTMENTS.

3. COMMENT: DESPITE TESSIER'S STATEMENTS TO THE
CONTRARY, IT CAME OUT CLEARLY IN RIGAL'S CONVERSATION
THAT THE DREE IS ACTING TO CONCERT FRENCH INDUSTRY'S

RESPONSE TO THE GAO REQUEST. SHE STATED THAT THEY
HAD INVITED REPRESENTATIVES OF PRIVATE FIRMS TO THE
MEETING AND HAD COUNSELED THEM AGAINST TALKING WITH THE
GAO. THE DREE IS EXTREMELY CONCERNED ABOUT THE
PRECEDENTS SET BY THIS INQUIRY AND ITS POSSIBLE
IMPLICATIONS FOR THE GATT NEGOTIATIONS -- PRESUMABLY
BECAUSE OF WORK UNDERWAY IN THE MTN ON GOVERNMENT
PROCUREMENT AND SUBSIDIES/COUNTERVAILING.
HARTMAN

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NNN

Message Attributes

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